

**GTL** | GUARANTEE  
TRUST  
LIFE

**Come Hang  
with GTL!**



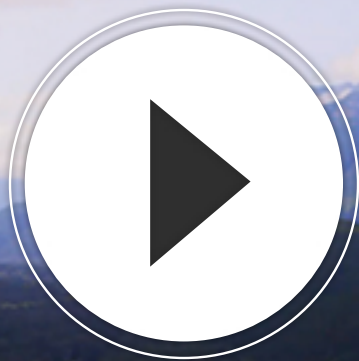
**GTL's 2018  
Peak Performers  
Sales Convention**

**THE FAIRMONT CHATEAU WHISTLER**

**SEPTEMBER 12<sup>TH</sup> - 16<sup>TH</sup>, 2018**

**WHISTLER, BRITISH COLUMBIA**

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*Qualify for GTL's 2018 Peak Performers Sales Convention and you and a guest will be whisked away for five days and four nights to the world-renowned Fairmont Chateau Whistler!*

*Nestled at the base of the majestic Blackcomb Mountain, the resort combines classic elegance with a modern alpine setting to showcase its world-class amenities. You'll appreciate GTL's grand hospitality while enjoying the resort's exceptional dining, Audubon-certified championship golf course and the area's soaring mountain peaks, lush valleys and serene glacial lakes.*



# How to Qualify

CONTEST PERIOD RUNS SEPT. 1, 2017 – MAY 31, 2018

## QUALIFYING LEVELS

- **Writing Agent:**  
120,000 points
- **General Agency\*:**  
Top 10 General Agencies with a minimum of 300,000 points
- **Managing General Agency/FMO:**  
Top 15 MGA's/FMO's with a minimum of 500,000 points

\*A General Agency is defined as an agency who reports directly to a Managing General Agency or FMO. All applications must be dated within the contest period and issued, paid for and in force by June 15, 2018 to qualify. All qualifiers must meet minimum placement and persistency levels to qualify. Qualification and status updates will be provided on a monthly basis.

GTL reserves the right to make the final decision regarding qualification and interpretation of the rules, modify or terminate the promotion, change destinations/trips or time frames, award substitute prizes in the place of the trip at its discretion and without notice, or disqualify agents if there has been a violation of contest provisions or agent contracts. Only active agents are eligible.

## HOW TO ACCUMULATE POINTS

- **Medicare Supplement:**  
Earn 1 point for every dollar of A.P.I.
- **All Other Products:**  
Earn 1.5 points for every dollar of A.P.I.

**(A.P.I. = Annualized Premium Issued)**



# About Fairmont & Whistler



Recently named one of the top 10 hotels in Canada by Travel & Leisure, Whistler's landmark hotel and golf resort defines mountain luxury. Naturally spectacular, The Fairmont Chateau Whistler delivers an ideal setting for Guarantee Trust Life Insurance Company's 2018 Sales Convention.

The European-inspired village of Whistler, with its unique shops and lively nightspots, will be the perfect backdrop as GTL rolls out its red carpet to thank you for your business. September in Whistler brings warm weather, brilliant sunshine and endless opportunities to enjoy the spectacular beauty of the area. We hope you'll qualify and come hang with us in Whistler!



## Questions

Should you have any questions regarding the contest or the contest rules, please contact your Regional Sales Manager or call the Agency Department at 800.323.6907.

# GTL | GUARANTEE TRUST LIFE

Guarantee Trust Life Insurance Company  
1275 Milwaukee Avenue  
Glenview, IL 60025



GAD179-17