

WRITING AGENT

4TH QUARTER BONUS

For qualified Medicare Supplement and Hospital Indemnity applications submitted between **October 1, 2018** and **December 31, 2018**.*

Medicare Supplement Bonus

\$100

For each Medicare Supplement application submitted, signed and dated within the qualification period. Plans F, G and N only.

- Policies must also be effective, issued and inforce as of January 31, 2019 to qualify.
- To receive a payout, you must submit a minimum of 4 GTL Medicare Supplement applications during the same month. Each month is counted individually.
- Bonus payments will be calculated and distributed no later than March 1, 2019.
- Bonus excludes all Guaranteed Issue, Open Enrollment, Internal Replacements and under-age 65 business.

Hospital Indemnity Bonus

\$25

For each Advantage Plus and/or Indemnity Plus application submitted, signed and dated within the qualification period.

- Policies must also be effective, issued and inforce as of January 31, 2019 to qualify.
- To receive a payout, you must submit a minimum of 4 GTL Advantage Plus and/ or Indemnity Plus Hospital Indemnity applications during the same month. Each month is counted individually.
- Bonus payments will be calculated and distributed no later than March 1, 2019.

*Must submit a minimum of 4 Medicare Supplement or a minimum of 4 Hospital Indemnity applications to qualify for the representative product's bonus. Hospital Indemnity and Medicare Supplement applications cannot be combined in order to meet the 4 application minimum. GTL will pay the per application bonus on qualifying business with applications submitted, signed and dated between October 1 and December 31, 2018. All applications must be received at the home office no later than Friday, January 11 and must be effective, issued, paid and inforce by Thursday, January 31 to qualify. Bonus excludes all Medicare Supplement Guaranteed Issue, Open Enrollment, Internal Replacements and under-age 65 business. Also excludes any hospital indemnity internal replacements. Payouts will be processed no later than March 1, 2019. Guarantee Trust has the exclusive right to change the program rules and payout amounts. Participation is based on meeting production minimums and the agent must be in good standing with GTL and comply with all state insurance rules and regulations. Split cases are not eligible.