

WRITING AGENT

# 4<sup>TH</sup> QUARTER BONUS

For qualified **Hospital Indemnity** and **Precision Care™ Cancer Insurance** applications submitted between **October 1, 2019 and December 31, 2019.\***

## Submit 4-9 Applications Per Month

### Hospital Indemnity & Precision Care™ Bonus

**\$25**  
per application

For each Advantage Plus®, Indemnity Plus®, and/or Precision Care™ application submitted, signed and dated within the qualification period.  
Only 1 bonus payable per household per product.

- To receive the \$25 per application payout, you must submit a **minimum of 4** GTL Advantage Plus®, Indemnity Plus® Hospital Indemnity, and/or Precision Care™ Cancer Insurance applications **during the same month**. Each month is counted individually.
- Policies must also be effective, issued and inforce as of February 15, 2020 to qualify.
- Bonus payments will be calculated and distributed no later than March 1, 2020.

## Or Submit 10+ Applications Per Month

### Hospital Indemnity & Precision Care™ Bonus

**\$50**  
per application

For each Advantage Plus®, Indemnity Plus®, and/or Precision Care™ application submitted, signed and dated within the qualification period.  
Only 1 bonus payable per household per product.

- To receive the \$50 per application payout, you must submit **10 or more** GTL Advantage Plus®, Indemnity Plus® Hospital Indemnity, and/or Precision Care™ Cancer Insurance applications **during the same month**. Each month is counted individually.
- Policies must also be effective, issued and inforce as of February 15, 2020 to qualify.
- Bonus payments will be calculated and distributed no later than March 1, 2020.

FOR AGENT USE ONLY - Cannot be distributed to the public or used in any consumer solicitation. \*Must submit a minimum of 4 Precision Care™ or Hospital Indemnity applications each month to qualify for the representative product's bonus. Hospital Indemnity and Precision Care™ applications can be combined in order to meet the 4 application minimum. GTL will pay the per application bonus on qualifying business with applications submitted, signed and dated between October 1 and December 31, 2019. All applications must be received at the home office no later than Friday, January 10 and must be effective, issued, paid and inforce on February 15, 2020 to qualify. Bonus excludes any hospital indemnity and cancer internal replacements. Payouts will be processed no later than March 1, 2020. Guarantee Trust has the exclusive right to change the program rules and payout amounts. Participation is based on meeting production minimums and the agent must be in good standing with GTL and comply with all state insurance rules and regulations. Split cases are not eligible. Business written on self or immediate family members will not count toward qualifying production. Premiums under \$15 monthly EFT or \$180 annually do not count toward qualifying production. Qualifiers must maintain a minimum persistency on qualifying business.