

WRITING AGENT

4TH QUARTER BONUS

For qualified **Medicare Supplement** applications submitted
between **October 1, 2019 and December 31, 2019.***

Submit a Minimum of 4 Applications Per Month

\$50
per underwritten application

Medicare Supplement Bonus

For each underwritten Medicare Supplement application submitted, signed and dated within the qualification period. Applies to GTL Medicare Supplement Plans F, G and N only.

- To receive a payout, **you must submit a minimum of 4 GTL Medicare Supplement applications** during the same month. Each month is counted individually.
- Policies must also be effective, issued and in force as of February 15, 2020 to qualify.
- Bonus payments will be calculated and distributed no later than March 1, 2020.
- Bonus excludes all Guaranteed Issue, Open Enrollment, Internal Replacements and under-age 65 business.

FOR AGENT USE ONLY - Cannot be distributed to the public or used in any consumer solicitation. *Must submit a minimum of 4 underwritten Medicare Supplement applications each month to qualify for the bonus. GTL will pay the per application bonus on qualifying business with applications submitted, signed and dated between October 1 and December 31, 2019. All applications must be received at the home office no later than Friday, January 10 and must be effective, issued, paid and in force on February 15, 2020 to qualify. Bonus excludes all Medicare Supplement Guaranteed Issue, Open Enrollment, Internal Replacements and under-age 65 business. Payouts will be processed no later than March 1, 2020. Guarantee Trust has the exclusive right to change the program rules and payout amounts. Participation is based on meeting production minimums and the agent must be in good standing with GTL and comply with all state insurance rules and regulations. Split cases are not eligible. Business written on self or immediate family members does not count toward qualifying production. Qualifiers must maintain a minimum persistency on qualifying business.