



GTL

GUARANTEE
TRUST
LIFE

BOUND FOR
BERMUDA
GTL'S 2021 SALES CONVENTION

THE FAIRMONT SOUTHAMPTON
APRIL 21ST – 25TH, 2021
BERMUDA

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BOUND FOR BERMUDA

GTL'S 2021 SALES CONVENTION

Qualify for GTL's 2021 Bound for Bermuda Sales Convention and you and a guest will be whisked away for five days and four nights to the world-renowned Fairmont Southampton!

Surrounded by the Atlantic Ocean, the resort combines classic elegance with a modern coastal setting to showcase its world-class amenities. You'll appreciate GTL's grand hospitality while enjoying the resort's exceptional dining, lush subtropical golf course and the area's pink beaches, gorgeous reefs, and spectacular sunsets.





About Fairmont Southampton

Named the best hotel in Bermuda by Travel & Leisure, Fairmont's landmark hotel and golf resort defines beach-side luxury. Naturally spectacular, The Fairmont Southampton delivers an ideal setting for Guarantee Trust Life Insurance Company's 2021 Sales Convention.

The vibrant island of Bermuda, with its unique shops and lively nightspots, will be the perfect backdrop as GTL rolls out its red carpet to thank you for your business. April in Bermuda brings warm weather, brilliant sunshine and endless opportunities to enjoy the spectacular beauty of the area. We hope you'll qualify and earn Points to Paradise & join us in Bermuda!



Questions

Should you have any questions regarding the contest or the contest rules, please contact your Regional Sales Manager or call the Agency Department at 800.323.6907.





How to Qualify

QUALIFYING LEVELS

- **Writing Agent:**
120,000 points
- **General Agency*:**
Top 15 General Agencies with a minimum of 300,000 points
- **Managing General Agency/FMO:**
Top 20 MGA's/FMO's with a minimum of 500,000 points

HOW TO ACCUMULATE POINTS

- **All Products:**
Earn 1.5 points for every dollar of A.P.I.
- **Medicare Supplement**
Earn 1 point for every dollar of A.P.I.

**A General Agency is defined as an agency who reports directly to a Managing Agency or FMO. Applications that are signed and dated between 04/01/2020 and 12/31/2020 will be considered for convention qualification. Applications must be received by the home office by 01/10/2021 to qualify. Final results are determined by qualified applications that are in force as of 01/15/2021. Qualification and status updates will be provided on a monthly basis.*

GTL reserves the right to make the final decision regarding qualification and interpretation of the rules, modify or terminate the promotion, change destinations/trips or time frames, award substitute prizes in the place of the trip at its discretion and without notice, or disqualify agents if there has been a violation of contest provisions or agent contracts. Only active agents are eligible.

(A.P.I. = Annualized Premium Issued)



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