

BOUND FOR BERMUDA

GTL'S 2021 SALES CONVENTION

THE FAIRMONT SOUTHAMPTON | APRIL 21ST-25TH | BERMUDA

GA & MGA STANDINGS

AS OF NOVEMBER 10TH, 2020

GENERAL AGENCY

TOP 15 GENERAL AGENCIES QUALIFY

**Must have a minimum of 300,000 points*

AGENT CODE	POINTS
1. 011QCT00	847,783.46
2. 011S9P00	539,513.81
3. 011G8N95	490,441.81
4. 011RAY00	422,540.00
5. 011VM200	404,506.43
6. 011G8NKL	311,573.54
7. 011D3F00	303,274.17
8. 011PON00	269,311.58
9. 011GGC00	242,155.44
10. 011G8NVW	219,779.37
11. 0113EZ00	217,749.53
12. 011K1000	206,228.16
13. 011QXK00	181,551.89
14. 011FX800	179,018.61
15. 011G8NHC	144,657.00

MANAGING GENERAL AGENCY

TOP 20 MGAS/FMOS QUALIFY

**Must have a minimum of 500,000 points*

AGENT CODE	POINTS
1. 011V0000	2,679,434.46
2. 011G8N00	2,520,497.18
3. 011EP600	1,315,614.50
4. 011V1Y00	1,276,068.80
5. 011HMY00	960,523.07
6. 011V0Z00	916,651.91
7. 011EZB00	791,011.57
8. 011MAD00	697,748.80
9. 011MEW00	689,064.46
10. 011G1X00	614,485.02
11. 011JPX00	594,546.30
12. 011S8700	501,423.64
13. 011FMR00	500,287.38
14. 011QO300	449,395.10
15. 011WZ300	421,035.84
16. 011TLC00	415,598.79
17. 011QUL00	411,186.12
18. 011VKS00	326,385.47
19. 011JTW00	319,425.28
20. 011MR500	293,725.65

**AGENTS MUST MEET MINIMUM PERSISTENCY REQUIREMENTS AS SET BY THE COMPANY IN ORDER TO QUALIFY.
IF YOU HAVE ANY QUESTIONS, COMMENTS OR CONCERNS, CONTACT: SALES SUPPORT AT 800.323.6907.*

BOUND FOR BERMUDA

GTL'S 2021 SALES CONVENTION

THE FAIRMONT SOUTHAMPTON | APRIL 21ST-25TH | BERMUDA

WRITING AGENT STANDINGS

AS OF NOVEMBER 10TH, 2020

**Top 15 Writing Agents with a minimum of 120,000 points*

AGENT CODE	POINTS	AGENT CODE	POINTS
1. 011V0M00	192,779.28	16. 011JC601	97,296.48
2. 011V0B00	181,120.70	17. 011G8N4C	95,586.75
3. 011V0400	177,984.51	18. 011V1F00	82,505.13
4. 011QUL71	150,347.61	19. 011F8N6C	78,750.78
5. 011V0A00	141,318.95	20. 01186201	75,468.71
6. 011G8NHD	141,280.80	21. 011V0A00	72,060.01
7. 0116VA00	139,536.53	22. 011N3301	71,454.08
8. 0117GR01	139,388.28	23. 011VM206	69,368.60
9. 011G8NZM	138,894.87	24. 0113AB02	68,866.25
10. 011V0E00	124,166.92	25. 011HMYGS	68,014.88
11. 011V0Q00	112,165.32	26. 011V1D00	67,696.77
12. 011V0O00	109,106.43	27. 011S9P74	67,041.51
13. 011EP668	105,956.16	28. 011V0B00	65,421.09
14. 011VM207	100,072.05	29. 011FHP01	65,116.92
15. 011HMY96	98,761.83	30. 011D5601	63,875.25

**AGENTS MUST MEET MINIMUM PERSISTENCY REQUIREMENTS AS SET BY THE COMPANY IN ORDER TO QUALIFY.
IF YOU HAVE ANY QUESTIONS, COMMENTS OR CONCERNS, CONTACT: SALES SUPPORT AT 800.323.6907.*